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Cope Saves Industrial Customer \$3.8 Million Dollars!

In May of this year, Cope was approached by a major industrial customer in the gulf region to help them reduce cost of their cable management installations. Cope engineering investigated the situation and found a solution that would exceed the customer's expectations.

By reviewing the application, the Cope engineers were able to optimize the design of the Cope expansion splice plate to allow it to bear more of the cable tray load. This allowed the customer to eliminate some of the steel supports in the design. The new Cope expansion splice plate innovation saved the customer \$3.8 million dollars in time and material. This is a great example of how Cope provides application support and develops innovative solutions to meet customer needs.



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